## **Ryan Graves**

Greater Seattle Area, Washington | ryan@ryangraves.com

### **Summary**

I am a lifelong techie, cutting my teeth on an IBM PCjr and teaching myself BASIC coding as a kid. In my teens I built apps using HyperCard and a solitaire game in Pascal. I get tech because I live it and love it!

### **Technical Recruiting Expertise**

### **Software Development**

- > Web Development
- > Mobile App Development
- > Backend Development
- $\rangle \quad \text{Frontend Development} \\$
- > Full Stack Development

### **Cloud Computing and DevOps**

- > Infrastructure as Code
- Continuous Integration and Continuous Deployment (CI/CD)
- Containerization (e.g., Docker, Kubernetes)
- > Cloud Architecture
- > Cloud Infrastructure
- Cloud Operations

# Hardware and Embedded Systems

- Embedded SoftwareDevelopment
- \ Hardware Engineering
- > Drivers
- > Codecs

### **Gaming Technology**

- > Game Development
- Game Design
- Artists/Animation/Rigging

### **Data Science and Engineering**

- > Data Analysis
- > Data Engineering/Architecture
- Data Warehousing
- > ETL

### **Network and System Technology**

- Network Engineering
- System Engineering
- Help Desk and Technical Support
- > Database Administration
- > IT Project Management
- > IT Infrastructure
- Cloud Computing and DevOps/SRE

### Cybersecurity

- Network Security
- Information Security
- Penetration Testing
- Security Engineering

### Experience

### Senior Technical Recruiter | Salesforce | Jun 2021 - Oct 2022 (1 year 5 months)

Supported the data engineering organization for Tableau's product offerings

- \rightarrow Hired 31 candidates during my tenure. Six months of that time were in an economic downturn with limited to no open requisitions.
- Candidates hired included two lead engineers, one principal engineer, two managers, four senior managers and one director

#### Senior Technical Recruiter | Nintendo | Mar 2015 - Feb 2021 (6 years)

Supported Software Engineering, Web Development, IT, Marketing, Business Analysis and Planning, Nintendo Software Technology (Game Studio), and RETRO Studios (Game Studio, Austin, TX).

- > Started as the only technical recruiter in the organization
- Owned end-to-end recruiting process for 20–60 concurrent positions; achieved 90% offer acceptance rate, averaging 70 external hires per year; orchestrated internal transfers and contractor hiring
- Partnered with graphics team in constructing wrapping overlays for job boards, image templates for
- > Twitter, and swag bags for onsite candidates
- > Implemented Entelo, an online recruiting automation tool, and trained my team on its effective use
- > Implemented Calendly, an online meeting scheduler which enables candidates to self-schedule recruiter phone screens, resulting in positive candidate feedback, reduced recruiting coordinator workload, and decreased time to fill
- > Implemented Codingame, an online technical assessment platform which eliminates technical phone interviews by hiring teams, resulting in positive feedback from hiring managers and decreased time to fill
- Organized the Redmond campus's inaugural onsite networking event and game tournament for approximately 100 potential candidates; this was the company's first onsite game tournament resulting in 2 hires with a \$1,500 cost-per-hire; attendee and employee survey scores averaged 9/10
- Designed and owned a process to concurrently screen 1,000 candidates for entry-level gaming openings

### Senior Technical Recruiter | Amazon | Feb 2012 - Mar 2015 (3 years 2 months)

Supported the Kindle Device Product group on existing and new product development initiatives in WA, CA and MA. *Events Recruiter (9/2013-3/2015):* 

- Oversaw events as part of our recruiting strategy for our Seattle and Boston offices
- Average cost per hire at these events ranged from \$1,500 5,000
- My events garnered 45 hires over a roughly one-year period, including positions such as SDE, SDETs, QAEs, and TPMs

Sourcer (2/2012 to 9/2013, including a six-month initial contract period):

- Recruited senior engineers and people managers for the Device Software Team
- > Sourced 30 hires from January through September 2013, including 3 Directors (L8), 2 Senior
- Managers (L7), and 15 Senior (L6) ICs and managers

### Senior Recruiter (Contract) | The Walt Disney Company | Jan 2011 - Nov 2011 (11 months)

Responsible for technical and non-technical recruiting across multiple divisions including Disney Online, Disney Gaming, IT, MarCom, airline mechanics and others.

\ Hired approximately 30 ICs and people managers with an average time to fill <40 days

### Staffing Consultant | Microsoft | Oct 2007 - Jan 2011 (3 years 4 months)

Staffed for various product groups in the Office organization:

- Led team in FY09 external hires and exceeded our target for FY10
- > Earned a Gold Star Award (awarded to only 5-7% of eligible employee population) for my employment marketing initiatives, including diverse hiring, in FY10
- > Responsible for strategy and execution of online diversity marketing campaigns across Facebook,
- > LinkedIn, and SEM

### Professional Placement Recruiter | Volt Technical Resources | Mar 2006 - Oct 2007 (1 year 8 months)

Member of a contingent recruiter team focused on technical roles for greater Seattle area companies.

> Fifth highest-billing technical direct-placement recruiter nationwide

#### Education

### **Shoreline College**

General Studies towards Bachelor's degree

### Certifications

Certified Diversity Recruiter - AIRS powered by ADP
Web Application & Software Architecture 101 - Educative, Inc.
Disney's Approach to Leadership Excellence - Disney Institute
Disney's Approach to Quality Service - Disney Institute
Disney's Approach to Employee Engagement - Disney Institute